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**IISSION** 

# ANNUAL\_AUDITED\_REPORT FORM\_X-17A-5 PART III

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# **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	10/01/05	AND ENDING	, 09	/30/06	
	MM/DD/YY	<u> </u>	MM	I/DD/YY	
A. REGIS	STRANT IDENTIFI	CATION			
NAME OF BROKER-DEALER: R.M. Sta	ırk & Co., Inc.	1 (**	OFFICIAL USE ONI		
ADDRESS OF PRINCIPAL PLACE OF BUSIN	ESS: (Do not use P.O. E	lox No.)	· [ —	FIRM I.D. NO.	
701 Southeast Sixth Av	enue, Suite	203	+		
	(No. and Street)		٠.		
Delray Beach	. FL		3348	3	
(City)	(State)		(Zip Code)		
Gary Stark			<del> </del>	1) 243-381 de - Telephone Numb	
B ACCO	UNTANT IDENTIF	CATION	F		
	<u> </u>	<del></del>		PROCESSI	
INDEPENDENT PUBLIC ACCOUNTANT who	ose opinion is contained i	n this Report*	· 7	DEC 2 6 200	
Dunleavy & Company, P.	С.	<u> </u>	<u> </u>		
(N	ame – if individual, state last,	first, middle name)	1	THOMSON FINANCIA!	
13116 South Western Av	venue, Blue	Island; /	llinois	60406	
(Address)	(City)	(Sta	(6)	(Zip Code)	
CHECK ONE:		KEC HALDSEVEN	E. K.		
☑ Certified Public Accountant	•	/ Nov 2.9	2006		
☐ Public Accountant		(15)			
☐ Accountant not resident in United	States or any of its poss	essions. 151	J. S.		
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number:

SEC 1410 (06-02)

# OATH OR AFFIRMATION

knowledge an	d belief the accomp	anying financial statem	ent and supporting so	, swear (or affirm) that, to the best of thedules pertaining to the firm of
R M . S	tark & Co.,	Inc.		
·	<u>Sept</u> embé	er 30,	06 are true and	correct. I further swear (or affirm) that
ther the comp	any nor any partner,	, proprietor, principal of	fficer or director has	any proprietary interest in any account
	is that of a customer			
				•
		NONE		
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	JAMELA BROWN	West Constitution in	· of a second	Signature
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	EXPIRES: Jun. 25, 2010  Florida Michael Scalescom	_{		President:
(407) 506-0153		Towns of the control of the	n en	1 me
No	tary Public			. · · · ·
		Stage 19 April 19	. 3	
(a) Facing P	ntains (check all app	plicable boxes):	•	
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	it of Income (Loss).			
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(e) Statemen	it of Changes in Stoo	ckholders' Equity or Pa	rtners' or Sole Propri	etors' Capital.
		bilities Subordinated to	Claims of Creditors.	اری معرور در خرج و این دستن این ایستان در این د این در این معرور در در در خرج این در این
	tion of Net Capital.		A EMARA AL	
(i) Informat	ion Relating to the F	ion of Reserve Requirem Possession or Control Re	nents Pursuant to Kui	le 15c3-3
(j) A Recon	ciliation, including	appropriate explanation	of the Computation of	of Net Capital Under Rule 15c3-3 and the
Computa	tion for Determinati	ion of the Reserve Requ	irements Under Exhi	bit A of Rule 15c3-3.
(k) A Recon	ciliation between the	e andited and unaudited	Statements of Finance	cial Condition with respect to methods o
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STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITORS' REPORT

**SEPTEMBER 30, 2006** 

# **DUNLEAVY & COMPANY, P.C.**

CERTIFIED PUBLIC ACCOUNTANTS 13116 SOUTH WESTERN AVENUE BLUE ISLAND, ILLINOIS 60406

> (708) 489-1680 Fax: (708) 489-1717

# INDEPENDENT AUDITORS' REPORT

Board of Directors R.M. Stark & Co., Inc.

We have audited the accompanying statement of financial condition of R.M. Stark & Co., Inc. as of September 30, 2006 that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of R.M. Stark & Co., Inc. as of September 30, 2006, in conformity with accounting principles generally accepted in the United States of America.

DUNLEAVY & COMPANY, P. C.

Certified Public Accountants

Blue Island, Illinois November 3, 2006

# STATEMENT OF FINANCIAL CONDITION

# **SEPTEMBER 30, 2006**

# ASSETS

Cash and cash equivalents	· \$	2,845
Receivable from broker/dealers		140,820
Securities owned, at market or estimated		
fair value		645,401
Note receivable		17,611
Other		90,647
TOTAL ASSETS	<u>\$</u>	<u>897,324</u>
LIABILITIES AND SHAREHOLDERS' E	QUITY	
LIABILITIES	ì	
Accounts payable, accrued expenses		
and other liabilities	, \$	25,673
Commissions payable	. •	147,573
Related party payable		25,000
Total Liabilities	\$	198,246
SHAREHOLDERS! EQUITY		
Common stock, no par value, authorized		
2,000,000 shares, issued and		
outstanding 875 shares	i.	5,000
Additional paid-in capital		76,145
Retained earnings		617,933
Total Shareholders' Equity	; ; \$	699,078
	. <del>*</del>	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	Y \$	897,324
	- <u>~</u>	<u> </u>

The accompanying notes are an integral part of this financial statement.

#### NOTES TO FINANCIAL STATEMENTS

# YEAR ENDED SEPTEMBER 30, 2006

# NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

Organization - The Company, a wholly-owned subsidiary of RMST Holding Company, Inc., was incorporated in the state of Florida on April 16, 1999. The Company is registered with the Securities and Exchange Commission and the Commodity Futures Trading Commission and is a member of the National Association of Securities Dealers, Inc. and the National Futures Association. The Company's principal business activity is the sale of securities.

Securities Owned - Marketable securities are valued at market value and securities not readily marketable are valued at fair value as determined by the Board of Directors. The resulting difference between cost and market value (or fair value) is included in income.

Securities Transactions - Securities transactions of the Company, including commission revenue and related expense, are recorded on a trade date basis, which is the same business day as the transaction date.

Cash Equivalents - Cash equivalents are defined as certificates of deposit and U.S. government obligations with an original maturity date, when acquired by the Company, of less than 90 days, and those securities registered under the Investment Company Act of 1940 which are comprised of cash and other short-term debt instruments and commonly referred to as "money market funds."

Concentration of Risk - Substantially all the Company's cash is on deposit at one financial institution and the balance at times may exceed the federally insured limit. Due to the strong credit rating of this financial institution, the Company believes it is not exposed to any significant credit risk to cash.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### NOTES TO FINANCIAL STATEMENTS

# YEAR ENDED SEPTEMBER 30, 2006

# NOTE 2 - OFF-BALANCE-SHEET RISK AND CLEARING AGREEMENT

The Company enters into various transactions involving derivatives and other off-balance sheet financial instruments. These financial instruments include listed options, mortgage-backed to-be-announced securities (TBA's) and securities purchased and sold on a when-issued basis (when-issued securities). These derivative financial instruments are used to meet the needs of customers, conduct trading activities and manage risks and are, therefore, subject to varying degrees of market and credit risk. Derivative transactions are entered into for trading purposes or to economically hedge other positions or transactions.

TBA's and when-issued securities provide for the delayed delivery of the underlying instrument. As a writer (seller) of options, the Company and its customers receive a premium in exchange for giving the counterparty the right to buy or sell the security at a future date at a contracted price. The contractual or notational amount related to these financial instruments reflects the volume and activity and do not reflect the amounts of risk. The credit risk for TBA's, options and when-issued securities is limited to the unrealized market valuation gains recorded in the statement of financial condition. Market risk is substantially dependent upon the value of the underlying financial instruments and is affected by market forces such as volatility and changes in interest and foreign exchange rates.

In addition, the Company sells securities that it does not currently own and will therefore be obligated to purchase such securities at a future date. The Company records these obligations in the financial statements at market values of the related securities and will incur a loss if the market value of the securities increases subsequent to the financial statement date.

In order to facilitate the aforementioned transactions, as well as other transactions, the Company maintains an agreement with another broker/dealer (Clearing Broker/dealer) whereby the Company forwards (introduces) customer

# NOTES TO FINANCIAL STATEMENTS

# YEAR ENDED SEPTEMBER 30, 2006

# NOTE 2 - OFF-BALANCE-SHEET RISK AND CLEARING AGREEMENT - (Continued)

securities transactions to the Clearing Broker/dealer, fully disclosing the customer name and other information. The processing and, if applicable, any financing pertaining to the introduced securities transactions are performed by the Clearing Broker/dealer. The customer account is therefore maintained and recorded in the books and records of the Clearing Broker/dealer on the Company's behalf. In consideration for introducing customers to the Clearing Broker/dealer, the Company receives commissions and other consideration, less the processing and other charges of the Clearing Broker/dealer. As part of the terms of the agreement between the Company and the Clearing Broker/dealer, the Company is held responsible for any losses arising when the customers introduced by the Company to the Clearing Broker/dealer fail to meet their contractual commitments pertaining to the purchase, sale and possible financing of securities transactions. The Company may therefore be exposed to offbalance-sheet risk in the event the customer is unable to fulfill its contracted obligations and it is necessary for the Clearing Broker/dealer to purchase or sell the securities at a loss. The Company's exposure to risk would consist of the amount of the loss realized and any additional expenses incurred pertaining to the transaction or other customer activity.

The initial term of the aforementioned agreement was three years, which began in September, 2003. Under terms of the agreement the Company is prohibited from using other clearing broker/dealers for securities transactions unless written consent is given by the Clearing Broker/dealer and is required to maintain \$50,000 deposit with Clearing broker/dealer. Also, included in the agreement are monthly minimum charges.

#### **NOTE 3 - S CORPORATION**

Both the Company and the Parent have elected S Corporation status for federal income tax purposes. Income taxes are therefore the responsibility of the individual shareholders of the Parent.

#### NOTES TO FINANCIAL STATEMENTS

# YEAR ENDED SEPTEMBER 30, 2006

# NOTE 4 - NET CAPITAL REQUIREMENTS

As a registered broker/dealer and member of the National Association of Securities Dealers, Inc. and the National Futures Association, the Company is subject to the Uniform Net Capital Rule and CFTC Regulation 1.17(A)(1)(ii), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 1500%. At September 30, 2006 the Company's net capital and required net capital were \$481,668 and \$100,000 respectively. The ratio of aggregate indebtedness to net capital was 41%.

# NOTE 5 - OTHER COMMITMENTS

Operating Leases - Minimum annual rentals under leases for office space, expiring September 30, 2008 and office equipment, expiring at various times through May, 2011, exclusive of additional payments which may be required for certain increases in operating and maintenance costs are as follows:

Year Ended September 30,	<u>Total</u>		<u>O</u> 1	Office Space		Office Equipment	
2007	\$	74,636	\$	66,499	<b>\$</b> ;	8,137	
2008		76,631		68,494		8,137	
2009		8,137		, ,	;	8,137	
2010		7,325			1	7,325	
2011		4,883		<u> </u>		4,883	
Total	\$	171,612	\$	<u>134,993</u>	\$	36,619	

The office space lease may be terminated by the Company with 6 months prior notice.

# NOTES TO FINANCIAL STATEMENTS

# YEAR ENDED SEPTEMBER 30, 2006

# NOTE 6 - 401 (k) PLAN

The Company adopted a deferred compensation plan commonly referred to as a profit sharing plan with provisions under IRS code section 401(k) whereby employees may contribute up to 75% of their compensation within specified legal limits. In addition, the Company will match 50% of employee contributions up to 6% of their compensation. The plan covers substantially all employees age 19 years or older. Company contributions to the plan for the year ended September 30, 2006 were \$13,665.

# NOTE 7 - SECURITIES OWNED

Marketable securities owned consist of trading securities at quoted market value or estimated fair value as determined by management.

		Owned
Options	\$	5,000
Corporate Bonds		140,734
Securities Registered	į	. 1
under the Investment	•	
Company Act of 1940		489,518
Warrants		: -0-
Equity securities	-	10,149
		•
Total	<u>\$</u>	645,401

#### **NOTE 8 - RELATED PARTIES**

As previously mentioned, the Company is a wholly-owned subsidiary of RMST Holding Company, Inc. (the Parent). Through common ownership and management, the Company is also affiliated with Stark Financial Advisors and Rodecker Stark & Co., Inc. (RSC).

# NOTES TO FINANCIAL STATEMENTS.

# YEAR ENDED SEPTEMBER 30, 2006

# NOTE 8 - RELATED PARTIES - (Continued)

Expenses incurred pursuant to an agreement between the Parent and a shareholder of RSC totaled \$489,645. \$47,119 was owed to RSC at September 30, 2006. Also, the Company used furniture and equipment of the Parent for which they have not been charged.

An officer of the Company provided office space for the Company during the year and is owed \$25,000 at September 30, 2006.

# NOTE 9 - CONTINGENCY

Three individuals and one estate have initiated legal arbitration with the National Association of Securities Dealers, Inc. (NASD) against the Company, alleging a failure to supervise a former registered representative of the Company. Because none of the claimants ever had an account with the Company and all losses occurred after the termination of the registered representative's registration with the Company, the Company is vigorously contesting this case. Legal counsel cannot estimate the probability of an unfavorable outcome or the amount of potential loss to the Company.

# NOTE 10 - NOTE RECEIVABLE

The Company has issued a note to a registered representative of the Company in the amount of \$30,000. The remaining balance at September 30, 2006 was \$17,611.

The Company has also established, with the same representative, a revolving line of credit in the amount of \$30,000. The outstanding balance on this line at September 30, 2006 was \$0.